

ALCOHOLIC BEVERAGES-BEER	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81
ANHEUSER-BUSCH																						
Guiffre Distributing Company	DSD					Springfield, VA	Chris Counselman	703-642-1700	703-932-0995	703-642-2855	ccounselman@guiffredistributing.com					x						x
J F Fick	DSD					Fredericksburg, VA	Tony Shepard	540-891-0195	540-379-0498	540-891-1021	tony.shepard@jffick.com											
J W Sieg, Incorporated	DSD					Charlottesville, VA	Scott Wagner	804-296-5511	434-981-0761	434-296-0948	swagner@jwsieg.com					x					x	x
B J Sager	DSD					Winchester, VA	Lincoln Jones	540-869-1909	540-303-0987	540-869-1981	lincoln_jones@bjsager.com					x						
Hoffman Beverage	DSD					Virginia Beach, VA	Jeff Long	757-499-1234	757-435-9159	757-552-0238	jlong@hoffmanbeverage.com	x	x	x								
M Price Distributing	DSD					Hampton, VA	Brian Williams	757-722-1911	757-342-0080	757-728-9360	bryanwilliams@mpriceco.com			x	x							
Pecht Distributing	DSD					Lawrenceville, VA	Cindy Petit	804-848-2322	N/A	434-848-4299	cpecht@meckcom.net			x								
Brown Distributing	DSD					Richmond, VA	Paul Dearing	804-266-7645	804-543-4871	804-262-8006	paul.dearing@bdcric.com			x								
Al Pugh Distributing	DSD					Warsaw, VA	Pat Pugh	804-333-3631	N/A	804-333-3632	patpugh@sylvaninfo.net			x								
John D Eland	DSD					Verona, VA	Cameron Trist	540-248-8131	540-448-0220	540-248-1710	cameron@rica.net					x						
P A Short Distributing	DSD					Hollins, VA	Bob Birch	540-992-5000	540-537-5870	540-992-5012	bbirch@pashort.com			x								
Edens Distributing	DSD					Pulaski, VA	Jeff Back	540-980-6866	540-230-9506	540-4152	jback@edensdist.com			x								
LE Lichford, Incorporated	DSD					Lynchburg, VA	Lois Malott	434-239-9239	N/A	434-239-4157	lmalott@lelinc.com			x								
Jefferson Distributing	DSD					Martinsburg, WV	Jim Linsenmeyer	304-263-3841	304-671-5292	304-267-3189	jiml@jeffdist.com					x						
Northern Eagle Distributing	DSD					Romney, WV	Scott Parkes	304-822-5139	304-268-3291	304-822-3162	scottparkes@mountain.net					x						
City Beverage	DSD					Elizabeth City, NC	George White	252-330-5539	N/A	252-330-4880	george.white@citybeverageco.com		x									
COORS BREWING																						
Kozak Beverages	DSD					Petersburg, VA	Matt Stinson	804-732-1085	804-479-6543	804-732-0848	matt.stinson@kozakbeverages.com			x								
Blue Ridge Beverage	DSD					Waynesboro, VA	Tom Parker	540-941-3730			tom.parker@ntelos.com					x						
Fredericksburg Distributing	DSD					Fredericksburg, VA	Matt Payne	540-373-2074	540-840-8394	540-373-2078	mpayne@fdcva.com			x	x	x					x	x
Lawrence Distributing Company	DSD					Emporia, VA	William Gregory	434-447-3984	434-250-2692	434-447-2472	lawdist@comcast.net			x								
Loveland Distributing	DSD					Richmond, VA	Sydney Marano	804-355-4943			s.marano@lovelandbeer.com			x								
Premium Distributing	DSD					Chantilly, VA	Gardy Pollich	703-930-9992			gpollich@reyesholdings.com					x					x	x
Premium Distributing West	DSD					Winchester, VA	Jim Ferguson	703 227 1200			jferguson@reyesholdings.com					x						
Coastal Beverage	DSD					Elizabeth City, NC	Tim Leahey	252-338-3690		252-335-4183	tleahey@coastal-bev.com		x									
Valley Distributing	DSD					Salem, VA	Jeff Huthinson	540-380-3399			valleydist@hotmail.com			x								
Martins Distributing	DSD					Martinsburg, WV	Dave Mason	304-267-4142			dmason@martindist.com					x						
Ridgeley Distributing	DSD					Ridgeley, WV	Dixie	304-726-8444			ridgeleydist@atlanticbnn.net											
Virginia Distributing	DSD					Lynchburg, VA	Dan Hudson	804-385-7822			dhudson@virginiadistributing.com			x								
MILLER BREWING																						
Blue Ridge Beverage	DSD					Salem, VA	Dennis Kincer	540-380-2000		540-380-2546	neal.maddox@brbsalem.com					x						
Blue Ridge Beverage	DSD					Lynchburg, VA	Bob Verbeke	804-845-5341		804-846-6409	brblynchchainmgr@earthlink.net					x						
Kozak Beverages	DSD					Petersburg, VA	Tim Hamlin	804-732-1085		804-862-1170	Tim.Hamlin@kozakbeverages.com			x								
Loveland Distributing	DSD					Richmond, VA	Sydney Marano	804-355-4943		804-355-4931	s.marano@lovelandbeer.com			x								
Fredericksburg Distributing	DSD					Fredericksburg, VA	Mark Brooks	540-373-2074		540-373-2078	mbrooks@fdcva.com			x							x	
Premium Distributing	DSD					Chantilly, VA	Gardy Pollich	703-227-1200	703-930-9992	703-828-1090	gpollich@reyesholdings.com										x	x
Reids Distributing	DSD					Martinsburg, WV	Kim Reid	304-283-5715		304-263-7492						x						
Blue Ridge Beverage	DSD					Waynesboro, VA	Rick McGown	540 941-3730		540-941-3715	brbwaynech@ntelos.net					x						
ALCOHOLIC BEVERAGES-BEER (Cont'd)																						
MILLER BREWING (Cont'd)																						
Chesbay Distributing	DSD					Chesapeake, VA	Matt Kemick	757-420-8744		757-558-5580	mkemick@chesbaydistributing.com	x	x	x								
Ridgeley Distributing	DSD					Ridgeley, WV	Mel Snyder/Dixie Pow	304-728-8444		304-726-8449	ridgeleydist@atlanticbnn.net					x						
Tri Cities Beverage	DSD					Newport News, VA	Rick Clark	757-874-6600		757-874-4830	rick@tricitiebev.com	x	x		x							
FDC	DSD					Fredericksburg, VA	Mark Brooks	540-373-2074		540-373-2078	mbrooks@fdcva.com			x								
Coastal Beverage	DSD					Elizabeth City, NC	Robert Barnes	252-338-3690		252-335-4183	rbarnes@coastal-bev.com			x								
ALCOHOLIC BEVERAGES-WINE/LIQUOR																						
Maryland Department of Liquor	DSD					Montgomery County, MD	Fred Pridmore	240-777-1912									x					
West Virginia Alcoholic Beverage Control	DSD					Charleston, WV	John Rutherford	304-558-2481								x						
Empire Distributing	DSD					Charlotte, NC	Pam Mahaffey	704-588-9463						x								
Associated Distributing	DSD					Chesapeake, VA	Jim Carlton	757-424-6300	757-323-3216		jimcarlton@associateddistributors.	x	x	x	x							
Associated Distributing	DSD					Richmond, VA		804-222-8300						x								
Blue Ridge Distributing	DSD					Salem, VA		800-868-0354														
Circle Sales	DSD					Blackstone, VA	Mac Osborne	800-344-4372			wmosborne@circlesales.com			x								
Copa Wine	DSD					Warsaw, VA	Al Pugh	804-333-4190						x								
Dixie Beverage	DSD					Winchester, VA	Danny Rosenberger	540-667-1656	540-303-7779		wineman@shentel.net					x						
Freemam Beverage	DSD					Falmouth, VA	Cathi Jordan	540-373-6735	540-295-5423		cjordan@freemanbeverage.com											
Gwynn Distributing	DSD					Marion, VA	Amy Gwynn	540-783-8138														
Republic National Distributing	DSD					NOVA	Jim Burke	703-635-0218								x					x	x
Republic National Distributing	DSD					Norfolk, VA	Torrie Collier	804-283-4373				x	x	x	x							
Republic National Distributing	DSD					Richmond, VA	Jon Cady	804-405-4297						x								
Virginia Distributing Lynchburg/Roanoke	DSD					Roanoke, VA	David Harris	540-342-3105	434-390-2038		dharris@virginiadistributing.com					x						
Service Distributing	DSD					Lorton, VA	Bill Bishop	703-339-6886	571-238-3923		wbishop_1@email.msn.com					x					x	x
HPB Corporation	DSD					Charlottesville, VA	Ron North	804-296-5332			hpbville@aol.com					x						
J. P Distributing	DSD					Richmond, VA	Ray Fields	804-743-1121	804-638-0197		rfields@virginiadistributing.com			x								
Mutual Distributing	DSD					Elizabeth City, NC	Preston Godfrey	919-828-3842					x									
North Central Distributors	DSD					Clarksburg, WV	Rick Heaton	304-842-6231								x						

BREAD		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Flowers Baking	CDC						TDW & RCH CDCs	Johnny Smith	757-622-0347		757-640-1308		x	x	x	x	x								
Flowers Baking	CDC						TDW & RCH CDCs	David Sears	757-853-8020		757-855-9208		x	x	x	x	x								
Flowers Baking	CDC						TDW & RCH CDCs	Mike Wesley	757-622-6317	757-287-8346	757-640-1308		x	x	x	x	x								
Flowers Baking	CDC							Mickey McVey	757-853-8022		757-640-1309		x	x	x	x	x								
Schmidt Baking	CDC						NVA & NMD CDCs	Andy Zinkand	410-668-8200 x2258	443-324-7266	410-668-6923							x	x	x	x	x	x		
Schmidt Baking	CDC						NVA & NMD CDCs	Paul Pyne		443-829-6119									x	x	x	x	x	x	
CDCs		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
NMD CDC-Genesis Logistics	CDC						NMD CDC	Mike Semple	410-272-8700	410-710-1824	410-272-8720	mike.semple@exel.com								x	x				
NMD CDC-Genesis Logistics	CDC						NMD CDC	Tina Preson	410-272-8700		410-272-8720	tina.preston@exel.com									x	x			
NMD CDC-Genesis Logistics	CDC						NMD CDC	Kenneth Friend	410-272-8700	410-637-9307	410-272-8720	kenneth.friend@exel.com									x	x			
NVA CDC-Genesis Logistics	CDC						S. Maryland/N. Virginia	Tom Clark	703-922-3422	215-603-9499	703-922-3913	thomas.j.clark@exel.com							x	x			x	x	
NVA CDC-Genesis Logistics	CDC						S. Maryland/N. Virginia	Jason Richardson	703-922-3422	336-340-4015	703-922-3913	jason.w.richardson@exel.com							x	x			x	x	
RCH CDC - Genesis Logistics	CDC						Richmond, VA	Toll Free	866-288-5117							x		x							
RCH CDC - Genesis Logistics	CDC						Richmond, VA	Terry Everetts	804-222-3774	804-263-1795	804-222-6940	terry.everetts@exel.com				x		x							
RCH CDC - Genesis Logistics	CDC						Richmond, VA	Michael Heishman	804-222-3774	804-283-3320	804-222-6940	michael.heishman@exel.com				x		x							
TDW CDC - Genesis Logistics	CDC						Tidewater, VA	Toll Free	866-287-2285					x	x		x								
TDW CDC - Genesis Logistics	CDC						Tidewater, VA	Steve Lakatos	757-366-0133	757-284-2766	757-366-5035	steven.lakatos@exel.com		x	x		x								
TDW CDC - Genesis Logistics	CDC						Tidewater, VA	Vicki Johnson	757-366-0133	757-284-2759	757-366-5035	vicki.johnson@exel.com		x	x		x								
CHIPS/SNACKS		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Frito-Lay	DSD						Tidewater, VA	Bruce Buyalos	757-436-9779 X111	804-334-1195		bruce.buyalos@fritolay.com		x	x		x								
Frito-Lay	DSD						Richmond, Chesapeake, VA	Bryan Berjansky	804-236-1547	804-332-2034		bryan.berjansky@fritolay.com		x	x	x	x	x							
Frito-Lay	DSD						Maryland/N. Virginia	Todd Wiltison	410-423-6011	301-418-0816	410-290-0775	david.t.wiltison@fritolay.com							x	x	x	x	x	x	
Utz Quality Foods	CDC						All CDCs	Alan Little	800-367-7629 x380	717-465-5243		alittle@utzsnacks.com		x	x	x	x	x	x	x	x	x	x	x	
Utz Quality Foods	CDC						All CDCs	Al Wentz	800-367-7629 x350			awentz@utzsnacks.com		x	x	x	x	x	x	x	x	x	x	x	
Utz Quality Foods	CDC						All CDCs	Tommy Reaver	800-367-7629 x350			treaver@utzsnacks.com		x	x	x	x	x	x	x	x	x	x	x	
DELICIAS LLC - Diana Snacks	CDC						NVA/NMD/RICH	Oscar Aldana	Ph: 202-276-7650		Fax: 301-341-3331	oaldana@deliciasgourmet.com				x		x	x	x	x	x	x	x	
CIGARETTES		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Lorillard	McLANE						Key Accounts	Kim McGrath	301-498-4996	202-256-1446	301-498-5086	kmcgrath@lortobco.com		x	x	x	x	x	x	x	x	x	x	x	
Philip Morris	McLANE						Key Accounts	Heather Pellegrini	800 382 5576 EXT 214100	410-707-8450		heather.m.pellegrini@pmusa.com		x	x	x	x	x	x	x	x	x	x	x	
RJR Tobacco	McLANE						Key Accounts	A. Josh Hawkins	800-757-8255 x83627		336-728-8233	Hawkina@rjrt.com		x	x	x	x	x	x	x	x	x	x	x	
DAIRY/MILK		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Marva Maid Dairy	CDC						NVA/RCH/TDW CDCs	Kevin Stringer	757-245-3857 x414	757-816-2417	757-246-9552	kstringer@marvamaid.com		x	x	x	x	x					x	x	
Tuscan Lehigh Dairy	CDC						NVA CDC-MD/DC Stores	Tom Halpin	215-393-3276	908-246-6546		Tom_Halpin@deanfoods.com								x	x	x	x		
Tuscan Lehigh Dairy	CDC						NVA CDC-MD/DC Stores	Joe Light	215-393-3208		215-855-7858	Joe_Light.SUIZAFOODS@deanfoods.com								x	x	x	x		
FRESH FOODS		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
BakeFresh	CDC						TDW & RCH CDCs	Jeff Saunders	757-420-8840 x11	757-646-1402	757-420-7940	jasanders@bakefresh.com		x	x	x	x	x							
BakeFresh	CDC						TDW & RCH CDCs	Ken Saunders	757-420-8840 x12	757-646-1323	757-420-7940	ksaunders@bakefresh.com		x	x	x	x	x							
BakeFresh	CDC						TDW & RCH CDCs	Tony Burns	757-420-8840 x17	757-646-1304		tburns@bakefresh.com		x	x	x	x	x							
BakeFresh	CDC						TDW & RCH CDCs	Brandy Lee McNamee	757-420-8840 x18	757-615-1955	757-420-7940	blmcnamee@bakefresh.com		x	x	x	x	x							
Produce Source Partners	CDC						NMD, NVA, TDW & RCH	Bruce Baker	804-262-8300 X213	804-240-7331	804-264-2313	BBakerSr@webpsp.com		x	x	x	x	x	x	x	x	x	x	x	
Produce Source Partners	CDC						NMD, NVA, TDW & RCH	Jim Townsley	540-548-3480	540-907-8868	540-548-3778	JTownsley@webpsp.com		x	x	x	x	x	x	x	x	x	x	x	
Bakery Express	CDC						NMD & NVA CDCs	Charlie Burman	410-281-2000 X224	410-562-8261	410-944-5427	Clburman@aol.com/Cburman@bakeryexpressusa.com												x	x
Bakery Express	CDC						NMD & NVA CDCs	Steve Borsh	410-281-2000 X226	410-746-3773	410-944-5427	SBorsh@bakeryexpressusa.com												x	x
Bakery Express	CDC						NMD & NVA CDCs	Mike Streb	410-281-2000 X215	410-608-3402	410-944-5427	mstreb@bakeryexpressusa.com												x	x
MarketFare Foods	CDC						Chesapeake Division	Kent Zech	540-368-2222	540-455-3780		kzech@MarketFareFoods.com		x	x	x	x	x	x	x	x	x	x	x	
MarketFare Foods	CDC						Chesapeake Division	Donny Barnabee	540-369-2226	540-287-2654	540-371-5892	dbarnebee@marketfarefoods.com		x	x	x	x	x	x	x	x	x	x	x	
MarketFare Foods	CSC						Chesapeake Division	Susan Wagoner	540-368-2206	540-287-2861	540-371-5892	swagoner@marketfarefoods.com		x	x	x	x	x	x	x	x	x	x	x	
ICE		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Reddy Ice	DSD						Key Accounts	Joe Redden	757-855-6065					x	x	x	x	x	x	x	x	x	x	x	
Reddy Ice	DSD						Harrisonburg, VA	R. O. Deavers	800-999-4231					x	x	x	x	x	x	x	x	x	x	x	
Reddy Ice	DSD						Martinsburg, WV	Ray Petrucci	304-263-3330					x	x	x	x	x	x	x	x	x	x	x	
Reddy Ice	DSD						Fredericksburg, VA	Dave Frye	800-292-8429					x	x	x	x	x	x	x	x	x	x	x	
Reddy Ice	DSD						Richmond, VA	Rick Bowles	800-989-4423																
Reddy Ice	DSD						Roanoke, VA	Bob Andrews	540-389-0044																
Reddy Ice	DSD						Norfolk, VA	John Dillon	800-535-4423																
Reddy Ice	DSD						Washington, DC	Rodney Bowman	800-423-9399																
Reddy Ice	DSD						Charlottesville, VA	Ricky Burris	877-293-6421																
Southern Ice Company	DSD						Kill Devil Hills, NC	Mike Heroux	919-441-2136						x										
ICE CREAM NOVELTIES		Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Jack & Jill	DSD						Metro Washington	Jim Kelly	410-312-0600 x2606	732-713-2450	410-312-2799												x	x	
Marva Maid Dairy	CDC						NVA/RCH/TDW CDCs	Kevin Stringer	757-245-3857 x414	757-816-2417	757-246-9552			x	x	x	x							x	x
Shenandoah's Pride	DSD						Virginia Valley	Ken Large	540-442-6000 x307		540-434-1254													x	

LOTTERY	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
DC Lottery	DSD					Key Accounts	Jeffrey Anderson	202-645-7952		202-645-0006	jeffrey.anderson@dc.gov						x							
DC Lottery	DSD					Customer Service																		
Delaware Lottery	DSD					Key Accounts	Dale J Hoffman	302-744-1625	302-382-7973													x		
Delaware Lottery	DSD					Customer Service																		
Maryland Lottery	DSD					Key Accounts	Sam Coscia	410-230-8903		410-230-8964	scoscia@msla.state.md.us						x	x	x	x	x			
Maryland Lottery	DSD					Customer Service		888-294-9277									x	x	x	x				
North Carolina Lottery	DSD					Key Accounts	Robert Ruiz	919-301-3553		919-715-8826	rruiz@lotteryinc.net		x											
North Carolina Lottery	DSD					Customer Service		1-877-382-4530					x											
Virginia Lottery	DSD					Key Accounts	Jane Allen	804-692-7412	804-201-6894		JaneAllen@valottery.com	x	x	x	x	x						x	x	
Virginia Lottery	DSD					Customer Service		800-654-2500				x	x	x	x	x							x	x
West Virginia Lottery	DSD					Key Accounts	Karen Medley	304.558-0500 x267	304.382.1661		kmedley@wvlottery.com						x							
West Virginia Lottery	DSD					Customer Service		304-558-0500									x							
McLANE DISTRIBUTION	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
McLane Customer Service	McLANE					Chesapeake Division	Debbie Patterson	800-872-8000 x1		252-973-6791	dpatterson@mcclaneco.com	x	x	x	x	x	x	x	x	x	x	x	x	
McLane Mid-Atlantic (MZ)	McLANE						Joe Johnson	540-374-2300 x230																
McLane North Carolina (NC)	McLANE						Christa Allen	800-663-7696	252-567-1503		christa.allen@mcclaneco.com	x	x		x									
McLane Carolina \ Mid-Atlantic	McLANE					Area Sales Manager	Rich Hesse	540-374-2300 x459	804-640-5960	540-374-2265	richard.hesse@mcclaneco.com	x	x	x	x	x	x	x	x	x	x	x	x	
MISCELLANEOUS	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Buds & Bloom	DSD					Chesapeake, VA	Maria Moore	757-421-2000				x	x		x									
Fleurex International	DSD					Miami, FL	Art Williams	877-353-8739				x	x	x	x									
Mike's Wholesale Bait	DSD					Gambrills, MD	Mike Baldea	800-869-9081									x	x					x	x
Virginia Rail	DSD					Alexandria, VA	Howard Shock	703-684-1001															x	x
Wilcox Bait & Tackle	DSD					Newport News, VA		757-595-5537				x	x	x	x									
Vcom/ATM - Cardtronics						National	Thomas Mako	469-237-3123			tmako@cardtronics.com													
Pay Phones - PTS						National	Keanya DaCosta	(510)347-3698			KeanyaD@Jaroth-PTS.com													
Food Stamp Equipment - ACS						MD, VA	Ed Yorkavich	860-618-5092			edward.yorkavich@acs-inc.com													
NON-ALCOHOLIC BEVERAGES	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Al Pugh Distributing	DSD					Warsaw, VA	Betty Eby	804-333-4190						x	x									
Albemarle Distributing	DSD					Elizabeth City, NC	Alex Rowe	252-338-8936					x											
Associated Distributors	DSD					Chesapeake, VA	Jim Carlton	757-424-6300				x	x		x									
B J Sager, Inc	DSD					Winchester, VA	Bruce Clevenger	540-869-1909																
Blue Ridge Beverage	DSD					Salem, VA	Barry Custer	540-380-2000									x							
Blue Ridge Beverage	DSD					Lynchburg, VA	Bob Verbeke	800-863-4992																
Blue Ridge Beverage	DSD					Waynesboro, VA	Paul Archer	800-832-2337																
Bozick Distributing	DSD					Waldorf, MD	Joe Bozick	301-645-5513											x					
Brown Distributing	DSD					Richmond, VA	Paul Dearing	804-266-7645																
Canada Dry Potomac	DSD					Landover, MD	Dave Michaels	301-773-5500									x	x	x				x	x
Canada Dry Potomac	DSD					Springfield, VA	Darrell Gerald	703-321-6100									x	x	x				x	x
Canada Dry Potomac	DCD					Landover, MD	Tony Smith	301-773-5500									x	x	x				x	x
Center Distributing	DSD					Waldorf, MD	Buzz Nutter	301-645-2487																
Central Pepsi	DSD					Charlottesville, VA	Ralph Campbell	434-978-2140																
Circle Sales	DSD					Blackstone, VA	Dawn Boelte	800-344-4274							x									
NON-ALCOHOLIC BEVERAGES (Cont'd)	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
City Beverage	DSD					Elizabeth City, NC	George White	252-330-5539																
Coastal Beverage	DSD					Elizabeth City, NC	Tim Radigan	252-338-3690																
Coca-Cola Bottling Consolidated	DSD					Halifax, NC	Dan Treadway	800-682-6929																
Coca-Cola Consolidated	DSD					Danville, VA	Jeff Moorefield	800-533-1835																
DeHaven 7-Up	DSD					Winchester, VA	Rodney DeHaven	540-665-2777																
Dixie Beverage	DSD					Winchester, VA	Corinne Smoot	540-667-1656																
Dr Pepper Bottling Company	DSD					Verona, VA	Bo Wilson	540-248-0095																
Dr Pepper/Seven Up Bottling Group	DSD					Beckley, WV	Alex Mahairas	800-303-8731																
Edens Distributing	DSD					Pulaski, VA	Shanon Thomas	800-346-2038																
Fitzgerald Dist.	DSD					Ashland, VA	David Fitzgerald	804-752-8250																
Freeman Beverage	DSD					Falmouth, VA	Jennifer Beningo	540-373-6735																
Guiffre Distributing Company	DSD					Springfield, VA	Tom Hester	703-642-1700															x	x
H & H Distributing	DSD					Urbanna, VA	Tim Haley	804-758-4115						x										
Hoffman Beverage	DSD					Virginia Beach, VA	Andy Hershey	757-499-1234																
J F Fick, Inc	DSD					Fredericksburg, VA	Jim Kreger	800-628-3217																
J W Seig, Inc	DSD					Charlottesville, VA	Scott Warner	804-296-5531																
Jefferson Distributing	DSD					Martinsburg, WV	Robert McMillan	304-263-3841																
John D. Eiland	DSD					Verona, VA	Mike Boatwine	540-466-3211																
LE Lichford, Incorporated	DSD					Lynchburg, VA	Lewis E. Lichford	434-239-9239																
Lift Off Distribution	DSD					Savage, MD	Matt Galvin	301-490-5542	571-722-3146															
Let Us Produce	CDC					Norfolk, VA	Gene McDougall	757-533-5640				x	x		x									
Loveland Distributing	DSD					Richmond, VA	Sydney Marano	804-355-4943																
Coca-Cola Enterprises	DSD					Hagerstown, MD	Craig Capella	301-379-3700	443-677-9342															
Coca-Cola Enterprises	DSD					Elmsford, NY	Mike Harford	914-789-1187	914-924-2746															
Coca-Cola Enterprises	DSD					Alexandria, VA	Tom McCord	703-575-4800	703-928-0306															
Coca-Cola Enterprises	DSD					Charlottesville, VA	Larry Baird	434-296-6253	804-640-0167															

NON-ALCOHOLIC BEVERAGES (Cont'd)	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81	
Coca-Cola Enterprises	DSD					Baltimore, MD	Ernest Hankerson	410-684-7104	732-718-5731														
Coca-Cola Enterprises	DSD					Rockville, MD	Jeff Miller	301-315-6917	240-372-5748														x
Coca-Cola Enterprises	DSD					Capitol Heights, MD	Chris Sollers	301-324-5952															x
Coca-Cola Enterprises	DSD					Norfolk, VA	Freddy Doyle	757-446-3045	757-544-2986														x
Coca-Cola Enterprises	DSD					Richmond, VA	Mike Satterwhite	804-219-2816	804-640-3768														x
Coca-Cola Enterprises	DSD					Yorktown, VA	Ernie Hensel	757-890-8712	757-715-9560														x
Coca-Cola Enterprises	DSD					Elizabeth City, NC	Ron Berscak	252-334-1820	252-202-2653														x
Coca-Cola Enterprises	DSD					Fredericksburg, VA	Scooter Wolfrey	540-361-7500	540-379-2679														x
Coca-Cola Philadelphia	DSD					Delaware	Glenn Marrama	215-427-4987	215-651-7043														x
Kelly Dist.	DSD					Easton, MD	Debbie Marshall	410-822-2175															x
M Price Distributing Co..	DSD					Hampton, VA	Bryan Williams	757-722-1911															x
Mutual Distributing	DSD					Greensboro, NC	Tonya Groseclose	919-828-3842															x
New Age Beverage Distributing	DSD					Aberdeen, MD	Thomas Perry	410-272-1234															x
North Central Distributors	DSD					Shepherdstown, WV	Laird Marshall	304-876-6903															x
Northern Eagle Distributing	DSD					Romney, WV	William Rucker	304-822-5139															x
Northern Neck Coca-Cola	DSD					Montrose, VA	Larry King	804-493-8051															x
PA Short Distributing Co.	DSD					Hollins, VA	Philip Short	540-992-5000															x
Pecht Distributing	DSD					Lawrenceville, VA	Mike Howell	434-848-2322															x
Pepsi Bottling Group	DSD					Westchester, PA	Jennifer Kerr	215-778-9256															x
Pepsi Bottling Group	DSD					Blue Ridge, VA	Brian McDaniel's	540-966-5200															x
Pepsi Bottling Group	DSD					Cheverly, MD	Ted Gutkowski	301-322-7000															x
Pepsi Bottling Group	DSD					Richmond, VA	Orlando Robinson	757-887-2310															x
Pepsi-Elizabeth City	DSD					Elizabeth City, NC	Mike Sims	919-865-2372															x
Pepsi Havre deGrace	DSD					Havre deGrace, MD	Bernice Walters	410-939-4433															x
Pepsi Salisbury	DSD					Salisbury/Delaware	John Clouser	410-334-2680	410-251-7966														x
Royal Crown Winchester	DSD					Winchester, VA	Dale Barley	540-667-1821															x
Wantz Distributing	DSD					Hagerstown, MD	Austin Maguire	301-733-3131															x
Swartz & Sons	CDC					NVA CDC	Al Crestman	301-927-8566	410-991-5703														x
TSC Distributing	DSD						Tim Coleman	434-239-2220															x
Valley Beverage Distributing	DSD					Corriganville, MD	George DeHaven	301-724-3685															x
Victory Beverage	DSD					Mays Landing, NJ	Scott Mangold	484-459-0497	484-459-0497														x
Virginia Beach Beverage	DSD					Virginia Beach, VA	Jay Jones	757-464-1771															x
Virginia Distributing	DSD					Roanoke, VA	Diane Fortune/Jim Bo	540-342-3105															x
Virginia Distributing	DSD					Roanoke, VA	Diane Fortune/Time C	434-385-7822															x
Wisdom Beverage	DSD					Durham, NC	Josh Light	919-433-2890															x
PACKAGED BAKERY	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81	
Bon Appetit	CDC					Director of National Sales	Mike Kawas	800-347-8021 x166	913-708-5526		m.kawas@bonappetitbakery.com												
Bon Appetit	CDC					Chesapeake Division	Kelly Eanes	800-347-8021 x170	704-560-0702	323-584-1075	janelkellyeanes@aol.com	x	x	x	x	x	x	x	x	x	x	x	x
Bimbo Bakeries	CDC					Chesapeake Division	Fernando Guevara	302-322-9352	302-561-5950	302-322-9372	fquevara@mailbbu.com	x	x	x	x	x	x	x	x	x	x	x	x
Bimbo Bakeries	CDC					Chesapeake Division	Ramiro Urias	571-332-6997	704-737-9751	703-953-3043	rurias@mailbbu.com	x	x	x	x	x	x	x	x	x	x	x	x
Bimbo Bakeries	CDC					Dallas, Texas	Les Havins	817-864-2688	817-233-7066		lhavins@mailbbu.com												
Delicias	CDC					Key Account	Jacqueline Berry	301-881-6511	240-372-0948	301-341-3333		x	x	x	x	x	x	x	x	x	x	x	x
Delicias	CDC					Chesapeake Division	Oscar Aldana	301-341-0026	202-276-7650	301-341-3333	oaldana@deliciasgourmet.com	x	x	x	x	x	x	x	x	x	x	x	x
Entenmann's Bakery	CDC					TDW & RCH CDCs	Tom Arcuri	804-530-2830	804-317-7036	804-530-2035	Tarcuri@gwbakeries.com	x	x	x	x	x							
Entenmann's Bakery	CDC					TDW & RCH CDCs	Bill Templin		410-404-4366		Btemplin@gwbakeries.com	x	x	x	x	x							
Entenmann's Bakery	DSD					NMD & NVA Areas	Dave Spangle	410-379-6011 x118	443-398-4386		Dspangle@gwbakeries.com												x
Entenmann's Bakery	DSD					Business Dvlment Man.	Joe Trusso	631-951-5333	347-245-0501		Jtrusso@gwbakeries.com												x
Entenmann's Bakery	DSD					NMD & NVA Areas	Mike Realmuto		631-455-9035		Mrealmuto@gwbakeries.com												x
Hostess/IBC	DSD						Brian Rader		252-955-5299		radarb@interstatebrands.com	x	x	x	x	x							
Hostess/IBC	DSD						Herbert Churchman	410-768-8729	202-345-0976	410-768-0847	Churchman_Herbert@interstatebrands.com												x
TastyKake	DSD						Mike Toner	609-915-7671		609-641-9106	mike.toner@tastykake.com												x
TastyKake	DSD						Ed Runyen	856-428-8414	856-649-9400	856-428-8473	ed.runyen@tastykake.com												x
PUBLICATIONS	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81	
American Maps	DSD					Regional Sales Manager	Biran Sanders	703-750-0510 x102	703-919-7677	703-750-9082	bsanders@americanmap.com	x	x	x	x	x	x	x	x	x	x	x	x
ADC The Map People	DSD					Alexandria, VA		800-232-6277				x	x	x	x	x	x	x	x	x	x	x	x
Advantage	DSD					Cobbs Creeks, VA		800-447-3060															
Afro-American	DSD					Richmond, VA	Paul Matthews	804-748-4144															
Auto Trader	DSD					All Markets	Allan Flemming	713-934-2301	713-822-2224		allan.flemming@autotraderpub.com	x	x	x	x	x	x	x	x	x	x	x	
Baltimore Sun	DSD					Baltimore, MD	Laura Pats	410-332-6884		410-332-6521	Laura.Pats@baltsun.com												
Hudson News - Formerly Current News Co	DSD					Washington, DC	Larry Wilbur	202-635-3300 x102	202-360-7003		larry.wilbur@currentcompanies.com	x	x	x	x	x	x	x	x	x	x	x	x
Daily Advance	DSD					Elizabeth City, NC	Ike Evans	919-335-0841															
Daily Press	DSD					Newport News, VA	Darrell Herlinger	757-247-4895	757-353-2002		dHerlinger@dailypress.com	x	x										
Distributech Free Publications	DSD					Southern Markets	Amy Soles	800-683-4227				x	x	x	x								
Extra News, Incorporated	DSD					Southern Markets	Gerald Carter	336-859-3708			gcarter@extranewsinc.com	x	x	x	x								
Gazette-Journal	DSD					Gloucester, VA		804-693-3101															
Herald Progress	DSD					Ashland, VA		804-798-9031															
Journal	DSD					Berkeley Springs, WV		304-267-9706															
Journal & Guide	DSD					Norfolk, VA		757-543-6531				x	x										
Mid Virginia Trading Post	DSD					Highland Springs, VA		804-748-8282															

PUBLICATIONS(Cont'd)	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
National News	DSD					Washington, DC	Lenny Goldberg	301-985-6280									x	x				x	x	
News Group	DSD					Elizabeth City, NC	Arnold Wiley	888-299-5630				x	x	x	x	x	x	x					x	x
News One	DSD					All Markets	Mike Hughes	240-473-6838 x311		240-473-6845	MikeH@news-one.net	x	x	x	x	x	x	x	x	x	x	x	x	x
PC Corporation	DSD					Lynchburg, VA		804-237-3344																
Rappahannock Record	DSD					Kilmarnock, VA		804-435-1701							x									
Rappahannock Times	DSD					Tappahannock, VA	Terry Brooks	804-443-2200						x										
Richmond Times-Dispatch	DSD					Richmond, VA	Gerry Spicer	804-559-8297																
Scotty's Hot Picks	DSD					Portsmouth, VA		757-245-7129				x												
Sentinel Publishing	DSD					Nags Head, NC	Tony McGowan	919-480-2234					x											
Speedimpex	DSD					Alexandria, VA		703-914-4666																
Tidewater Media	DSD					Virginia Beach, VA	Tom Williams	757-490-5855				x	x											
Tidewater Trading Post	DSD					Chesapeake, VA		804-466-4200				x	x	x	x									
Times Printing Company	DSD					Manteo, NC	David Gourley	919-441-4298					x											
USA Today	DSD					Key Accounts	Lou Maranto	703-750-3161																
USA Today	DSD					All Markets		800-USA-0001				x	x	x	x	x	x	x	x	x	x	x	x	x
Virginia Lottery Book Dist.	DSD					Midlothian, VA		804-794-8178				x	x	x	x	x								
Virginian Pilot	DSD					Virginia Beach, VA	Bill Kemp	757-446-4104	757-418-0333		william.kemp@pilotonline.com	x	x		x									
Washington Post	DSD					Key Accounts	Ron Ulrich	202-334-5289			ulrichrf@washpost.com						x	x					x	x
Washington Post	DSD					Metro Markets		202-334-5280									x	x					x	x
Washington Times	DSD					Washington, DC		202-636-3354									x	x					x	x
PREPAID SERVICES	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Front End Services (FES)	CDC					Chesapeake Division	Customer Service	800-474-1995				x	x	x	x	x	x	x	x	x	x	x	x	
Telecard	CDC						Rosemary Velasco	703-823-7515 x116		703-823-7566														
PRODUCE	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Let Us Produce	CDC							757-438-3284		757-533-5321														
TOBACCO	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
American Spirit	McLANE					Key Accounts	Scott Seaborne		443-844-4731	443-426-6566	sseaborne@stntc.com	x	x	x	x	x	x	x	x	x	x	x	x	
Conwood Company, LLC	McLANE					Key Accounts	Anthony Smith	800-274-7740 x8864	678-938-0628	678-938-0628	Anothony.Smith@conwoodco.com	x	x	x	x	x	x	x	x	x	x	x	x	
Star Tobacco	McLANE					Key Accounts	Sheldon Bogaz	800-867-6653	804-363-2932	804-861-8313	sbogaz@startobacco.com	x	x	x	x	x	x	x	x	x	x	x	x	
Swedish Match	McLANE					Key Accounts	Roger Sams	757-229-3178	804-405-9813	757-229-3178	roger.sams@smna.com	x	x	x	x	x	x	x	x	x	x	x	x	
US Smokeless Tobacco	McLANE					Key Accounts	Garth A Bodnar	800-934-4878 x6925		203-569-8506	GBodnar@usthq.com	x	x	x	x	x	x	x	x	x	x	x	x	
USA Tobacco Company	McLANE					Key Accounts	John Dillard	404-307-9088		770-237-2786	jdilkdil@adelphia.net	x	x	x	x	x	x	x	x	x	x	x	x	
TRADING CARDS/COLLECTIBLES	Type	Vendor #	Supplier #	CDC MU	CDC Fee	Area	Contact Name	Phone Number	Cell Phone	Fax Number	Email Address	11	14	15	16	31	41	43	44	46	54	81		
Sports Line	DSD					National	Diane Zimmerman	800-833-2386 Ext. 25			diane@sportslined.com	x	x	x	x	x	x	x	x	x	x	x	x	